

100 Face Race Booking Script

Hi Suzy! This is April <with Mary Kay> , how are you? Great! I have a little favor to ask you! I am in a big contest to practice on 100 women in 100 days, and my goal is to have 40 by the end of April! If I hooked you up with a goody bag & gift card as a thank you, could I steal your face?!

Awesome!! Thank you so much for your help with this! let's set a date that works for both of us! Would you be free on a ----- or a -----
(just give 2 options - like Thursday or Saturday , etc).

(After u nail down a specific day & time for you to get together- here's the next step- this is key to maximizing your time & Turning one facial into a group!)

Im excited to get your opinion of the products bc it will help me learn! So one more question: how would you feel about getting FREE products?? (After she says how?) ... well, my goal is to try to do these in groups, because it will be way easier for me to knock out several at once & get to 100 faster! If I bribed you 😊 with a shopping spree would u be willing to ask a few friends to join us? I promise I'll make it fun!

(After she says yes:)

Thank you sooo much!! I can't tell you how helpful this is & we will have a blast- girls night! If you can check around with some ladies I'll check back tomorrow to see who so I can prepare! Here's what you get free : Find 5 friends to come along, and you get a \$100 for \$35! 😊💜 or just find 2 people & you still get a \$75 shopping spree for \$35!! ThNk you so much - I'm so grateful you're willing to help! Go aheAd and make a list of who you're thinking to invite & I'll contact you tomorrow to get that from you!